

# Carlsberg Brewery Malaysia Berhad Company No. 9210-K (Incorporated in Malaysia)

Interim Financial Report 31 March 2011



# Interim Financial Report for the Quarter Ended 31 March 2011

# CARLSBERG BREWERY MALAYSIA BERHAD

(Company No.: 9210-K)

#### CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the Quarter Ended 31 March 2011

	3 month 31 M		3 month 31 M	is ended arch
	2011	2010	2011	2010
	RM'000	RM'000	RM'000	RM'000
Revenue	407,215	378,455	407,215	378,455
Operating expenses	(345,017)	(330,640)	(345,017)	(330,640)
Other operating income	435	333	435	333
Profit from operations	62,633	48,148	62,633	48,148
Interest income	229	254	229	254
Interest expense	(717)	(994)	(717)	(994)
Share of results of	2,154	1,810	2,154	1,810
associated company				
Profit Before Taxation	64,299	49,218	64,299	49,218
	,			
Taxation	(14,918)	(11,100)	(14,918)	(11,100)
Profit For The Period	49,381	38,118	49,381	38,118
Profit Attributable To: Equity holders of the parent	48,944	37,845	48,944	37,845
Non-controlling Interests	48,944	273	43,944	273
Profit For The Period	49,381	38,118	49,381	38,118
	,	,	,	,
Profit For The Period	49,381	38,118	49,381	38,118
Other comprehensive income	,	,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
Foreign currency translation				
differences for foreign operations	1,724	(3,317)	1,724	(3,317)
Total comprehensive income for the period	51,105	34,801	51,105	34,801
Total Comprehensive Income Attributable To:				
Equity holders of the parent	50,668	34,528	50,668	34,528
Non-controlling Interests	437	273	437	273
Total Comprehensive Income For The Period	51,105	34,801	51,105	34,801
EPS - Basic (sen)	16.01	12.38	16.01	12.38
- Diluted (sen)	N/A	N/A	N/A	N/A

The condensed consolidated income statements should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim finance statements.



#### CARLSBERG BREWERY MALAYSIA BERHAD (Company No. : 9210 -K) CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2011

	AS AT END OF CURRENT QUARTER	AS AT PRECEDING FINANCIAL YEAR END
	31.03.11 (UNAUDITED) RM'000	31.12.10 (AUDITED) RM'000
ASSETS		
Non-Current Assets		
Property, Plant & Equipment	141,022	143,890
Other Intangible Assets	400,548	398,452
Other Investment	350	349
Investment in an Associate	28,098	26,337
	570,018	569,028
Current Assets		
Inventories	47,866	48,834
Receivables, deposits and prepayment	252,466	207,223
Current Tax Assets	1,123	4,566
Cash & Cash Equivalents	59,259	101,370
	360,714	361,993
TOTAL ASSETS	930,732	931,021
EQUITY		
Total Equity attributable to shareholders		
of the Company Share Capital	154.020	154.020
Reserves	154,039	154,039 425,388
Reserves	476,260 630,299	579,427
Non-Controlling Interests	3,133	2,696
Total Equity	633,432	582,123
Non-Current Liabilities		
Provision for Deferred Tax	73,163	72,827
Current Liabilities		
Payables and Accruals	196,930	212,908
Current Tax Liabilities	12,597	10,212
Loans and Borrowings	12,597	52,951
Loans and Donowings	224,137	276,071
Total Liabilities	224,137	348,898
TOTAL EQUITY AND LIABILITIES	930,732	931,021
Net Assets Per Share (RM)	2.07	1.90

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.



#### CARLSBERG BREWERY MALAYSIA BERHAD

(Company No.: 9210-K)

#### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the Quarter Ended 31 March 2011

#### Attributable to Equity Holders of the Parent

						Share			Non-	
	Share	Treasury	Share	Exchange	Capital	Option	Retained		Controlling	Total
	Capital	Shares	Premium	Reserve	Reserve	Reserve	Earnings	Total	Interests	Equity
GROUP	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 January										
2010	154,039	(12,043)	7,367	(7,233)	8,678	524	363,464	514,796	1,815	516,611
Total										
comprehensive				(3,317)			37,845	34,528	273	34.801
income	-	-	-	(3,317)	-	-	57,645	54,520	213	54,001
for the period										
Others	-	-	-	-	-	212	-	212	-	212

At 31 March 2010	154,039	(12,043)	7,367	(10,550)	8,678	736	401,309	549,536	2,088	551,624
At 1 January										
2011	154,039	(12,043)	7,367	(17,322)	8,678	476	438,232	579,427	2,696	582,123
Total comprehensive income	-	-	-	1,724	-	-	48,944	50,668	437	51,105
for the period										
Others	-	-	-	-	-	204	-	204	-	204
At 31 March										
2011	154,039	(12,043)	7,367	(15,598)	8,678	680	487,176	630,299	3,133	633,432

The condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.



#### CARLSBERG BREWERY MALAYSIA BERHAD

(Company No.: 9210-K)

#### CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the Quarter Ended 31 March 2011

For the Quarter Ended 51 March 2011	3 months e 31 Mar	
	2011	2010
	RM'000	RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	64,299	49,218
Adjustments for:		
Amortisation of intangible assets	234	288
Depreciation of property, plant and equipment	4,676	4,656
Gain on disposal of property, plant and equipment	(108)	(2)
Property, plant & equipment written off	6	-
Share of profit after tax of equity accounted associate	(2,154)	(1,810)
Interest income	(229)	(254)
Interest expense	717	994
Others	204	(244)
Operating profit before working capital changes	67,645	52,846
Changes in working capital:		
Inventories	967	14,980
Receivables, deposits and prepayments	(45,297)	(27,677)
Payables and accruals	(15,923)	(139,170)
Cash generated from operations	7,392	(99,021)
Income taxes paid	(9,090)	(6,624)
Net cash from operating activities	(1,698)	(105,645)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from disposal of property, plant and equipment	112	7
Acquisition of property, plant and equipment	(1,826)	(2,239)
Acquisition of intangible assets	(15)	(239)
Acquisition of a subsidiary	-	(29,350)
Interest income	229	254
Interest expense	(717)	(994)
Net cash from / (used in) investing activities	(2,217)	(32,561)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from short term borrowings	(38,341)	150,629
Net cash used in financing activities	(38,341)	150,629
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(42,256)	12,423
Effect of exchange rate fluctuations on cash held	145	2,806
CASH AND CASH EQUIVALENTS AT 1 JANUARY	101,370	118,585
CASH AND CASH EQUIVALENTS AT 31 MARCH	59,259	133,814
	57,439	155,014

The condensed consolidated cash flow statements should be read in conjunction with the audited financial statement for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.



Notes:

## **1. Basis of Preparation**

The interim financial statements are unaudited and has been prepared in accordance with the requirements of Financial Reporting Standard (FRS) 134 "Interim Financial Reporting" (previously known as MASB 26) issued by the Malaysian Accounting Standard Board and paragraph 9.22 and Appendix 9B of the Listing Requirements of the Bursa Malaysia Securities Berhad. It should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2010.

The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2010.

The accounting policies and methods of computation adopted by the Group in these quarterly financial statements are consistent with those adopted in the most recent audited annual financial statements for the year ended 31 December 2010 except for the adoption of the following new Financial Reporting Standards (FRSs), Amendments to FRSs and IC Interpretations which are applicable for the Group's financial period beginning 1 January 2011.

On 1 January 2011, the Group adopted the following FRSs, Amendment to FRSs and IC Interpretations:-

Amendments to FRS 1	<ul> <li>First Time Adoption of Financial Reporting standards</li> <li>Limited Exemption from Comparative FRS7 Disclosures for First-time Adopters</li> </ul>
	- Additional Exemption for First-time Adopters
Amendments to FRS7	Financial Instruments: Disclosure – Improving
	Disclosures about Financial Instruments
Amendments to FRS2	Group Cash-settled Share-based Payment Transactions
IC Interpretation 4	Determining whether an Arrangement contains a lease
IC Interpretation 18	Transfers of Assets from Customers
Improvements to FRSs (201	0)

#### 2. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the year ended 31 December 2010 was not qualified.



#### 3. Seasonal or Cyclical Factors

The Group's level of operations for the quarter was positively impacted by the higher local consumption of beer, stout and shandy during the 2011 Chinese New Year festive period.

#### 4. Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the financial period ended 31 March 2011.

#### 5. Changes in Estimates

There were no estimates reported in the financial year.

#### 6. Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities.

#### Share Buyback

During the period, there was no purchase of shares by the Company.

All shares bought back in 1999 were retained as treasury shares for the current quarter and financial year-to-date.

#### 7. Dividends

No dividends were paid during the current quarter.



## 8. **Operating Segments**

FRS 8 Operating Segments replaces FRS 114  $_{2004}$  Segment Reporting. The Group concluded that the operating segments determined in accordance with FRS 8 are the same as the geographical segments previously adopted.

In presenting information on the basis of geographical segments, segment revenue and segment assets are based on the geographical location of the assets.

Three Months Ended 31	Malaysia	Singapore	Others	Elimination	Consolidated
March 2011	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:					
Total external revenue	310,908	93,209	3,098	-	407,215
Inter segment revenue	15,270	-	-	(15,270)	-
Total revenue	326,178	93,209	3,098	(15,270)	407,215
Segment result	46,893	16,262	(522)	-	62,633
Financing cost					(717)
Interest income					229
Share of profit of equity accounted associate					2,154
Profit before tax					64,299
Tax Expense					(14,918)
Profit for the period					49,381

Three Months Ended 31	Malaysia	Singapore	Others	Elimination	Consolidated
March 2010	RM'000	RM'000	RM'000	RM'000	RM'000
Geographical Segments:					
Total external revenue	290,397	85,657	2,401	-	378,455
Inter segment revenue	13,740	-	-	(13,740)	-
Total revenue	304,137	85,657	2,401	(13,740)	378,455
Segment result	29,651	19,122	(625)	-	48,148
Financing cost					(994)
Interest income					254
Share of profit of equity accounted associate					1,810
Profit before tax					49,218
Tax Expense					(11,100)
Profit for the period					38,118

## 8. *Operating Segments (cont'd..)*

Malaysia	Singapore	Others	Consolidated	
RM'000	RM'000	RM'000	RM'000	
412,806	467,812	20,893	901,511 28,098 1,123	
			930,732	
130,080	39,710	27,140	196,930 100,370 297,300	
	<b>RM'000</b> 412,806	RM'000         RM'000           412,806         467,812	RM'000         RM'000         RM'000           412,806         467,812         20,893	

As At 31 March 2010	Malaysia	Singapore	Others	Consolidated	
AS At 51 March 2010	RM'000	RM'000	RM'000	RM'000	
Geographical Segments: Segment assets Investment in associate Unallocated assets	508,310	441,459	16,176	965,945 25,082 3,558	
Total assets				994,585	
<b>Segment liabilities</b> Unallocated liabilities	166,986	23,243	10,968	201,197 241,764	
				442,961	

## 9. Material Contracts

There were no new material contracts in the quarter under review.

## 10. Carrying Amount of Revalued Assets

The valuations of property, plant and equipment and investment properties have been brought forward without amendment from the financial statements for the year ended 31 December 2010.

#### **11.** Subsequent Events

There were no material events subsequent to the end of the financial period under review that have not been reflected in the quarterly financial statements.



#### 12. Changes in Composition of the Group

There has been no change in the composition of the Group in the quarter.

## 13. Changes in Contingent Liabilities and Contingent Assets

There were no changes in contingent liabilities or contingent assets since the last annual Balance Sheet as at 31 December 2010.

#### 14. Capital Commitments

The amount of commitments for the purchase of property, plant and equipment not provided for in the interim financial statements as at 31 March 2011 is as follows:

	<u>RM'000</u>
Commitments in respect of expenditure contracted for	7,799
Approved by the directors but not contracted for	26,331
	34,130

#### **15.** Financial Instruments

#### Derivatives

During the 4<sup>th</sup> quarter 2010, the Company entered into a foreign currency contract to hedge its foreign purchases as follows:

Forward Foreign Currency Contract	Contract Value (RM'000)	Fair Value (RM'000)	Difference (RM'000)
US Dollar			
- Less than 1 year	11,992	12,910	918
- 1 year to 3 years	-	-	-
- More than 3 years	-	-	-

#### **16.** Holding Company

The Directors regard Carlsberg Breweries A/S, a company incorporated in Denmark, as the holding company.



# 17. Significant Related Party Transactions

	3 months to 31 March 2011
	<b>RM'Million</b>
Transactions with:	
<ul> <li>a) Holding company: Carlsberg Breweries A/S Purchases of materials and products Reimbursement of expenses Management fees receivable Royalties</li> </ul>	0.2 1.2 0.1 9.8
b) Related companies:	
<ul> <li>i) Danish Malting Group Polska Purchases of materials and products</li> </ul>	3.3
ii) Carlsberg Group Procurement AG Purchases of materials and products	0.7
<ul><li>iii) Slodownia Strzegom Sp.z.o.o.</li><li>Purchases of materials and products</li></ul>	0.1
iv) Carlsberg Polska Sp.z.o.o. Purchases of materials and products	0.4
v) Brasseries Kronenbourg Purchases of materials and products	1.0
<ul><li>vi) Carlsberg Hong Kong Ltd.</li><li>Sales of goods and service</li><li>Purchases of materials and products</li></ul>	1.2 0.1
vii) Carlsberg IT A/S Purchases of services	0.1



#### **18.** Review of Performance

The Group's revenue for the first quarter ended 31 March 2011 increased by 7.6 per cent compared to the corresponding quarter in the previous year. The higher revenue were primarily driven by a successful Chinese New Year sales campaign.

Arising from the higher revenue mentioned above, the Group's Profit Before Tax for the quarter of RM64.3 million was 30.6 per cent or RM15.1 million higher than the same period last year.

## 19. Variation of Result against the Preceding Quarter

The Group's revenue for the quarter increased by 24.9 per cent or RM81.2 million as compared to the preceding quarter. The higher revenue followed the trend in previous years with a strong first quarter performance arising mainly from higher domestic sales particularly during the peak Chinese New Year festive period.

Consequently, the Group's Profit Before Tax increased by 61.1 per cent or RM24.4 million during the period.

#### 20. Current Year Prospects

Carlsberg Malaysia is likely to perform satisfactorily in line with the expected moderate growth of the domestic beer market.

#### 21. Profit Forecast

Not applicable as no profit forecast was published.

#### 22. Taxation

	3 months ended 31 March	
	2011 RM'000	2010 RM'000
Malaysian Income Tax - Current	14,918	11,100



# 23. Realised and Unrealised Profits/ Losses

	Group ended 31 March 2011 RM'000
Total retained earnings of the Company and its	
subsidiaries :	
- Realised	535,397
- Unrealised	(16,630)
Total retained earnings of an associate : - Realised - Unrealised	13,549 (2,572)
Total accumulated losses of jointly-controlled entity :	-
- Realised	(10,783)
- Unrealised	(45)
Less : Consolidation adjustments	(31,740)
Total retained earnings	487,176

#### 24. Unquoted Investments and Properties

Apart from that disclosed in the previous announcements, there were no further changes.

# 25. Quoted Investments

There were no purchases or disposals of any quoted investment during the period under review.

Investments in quoted securities as at 31 March 2011:

	Cost	Book Value	Market Value
	RM'000	RM'000	RM'000
Total quoted investments	19,936	28,098	103,910

#### 26. Corporate Proposals

There were no new corporate proposals announced as at 4 May 2011 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report).



#### 27. Borrowing and Debt Securities

Group borrowings and Debt securities are as follows:

Short term – Unsecured loans	As at 31 March 2011
	RM'000
Revolving credit	-
Other bank loan	14,610
Total short term loans	14,610

## 28. Off Balance Sheet Financial Instruments

Forward Foreign Exchange Contracts

The Group does not have any existing contracts.

#### **29.** Material Litigation

There was no material litigation action since the last annual balance sheet date to the date of this report.

#### **30.** Basic Earnings Per Share

#### Basic earnings per share

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares outstanding during the period, excluding treasury shares held by the Company:

	3 months ended 31.03.11	3 months ended 31.03.10
Net Profit attributable to shareholders (RM'000)	48,944	37,845
Weighted average number of ordinary shares in issue ('000)	305,748	305,748
Basic earnings per share (sen)	16.01	12.38

# Diluted earnings per share

Not applicable.

#### **31.** Authorisation for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 11 May 2011.